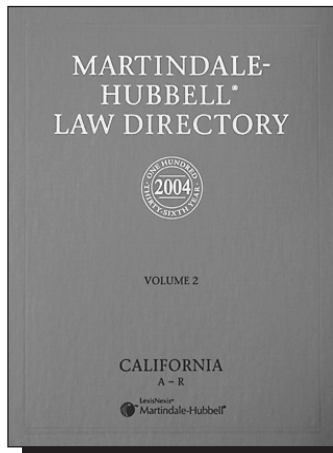


Martindale-Hubbell® Corporate Counsel

From the *Martindale-Hubbell® Law Directory*, the *Corporate Counsel* direct marketing list is the most comprehensive source for targeting corporate attorneys.

- ◆ *Martindale-Hubbell® Corporate Counsel* includes U.S. attorneys who work at public and private companies.
- ◆ Martindale-Hubbell® is the exclusive directory provider to the Association of Corporate Counsel and is a directory provider to the Minority Corporate Counsel Association.
- ◆ This list is useful for promoting:
 - ◆ Legal Products & Services
 - ◆ Financial & Credit Card Services
 - ◆ Upscale Travel or Leisure-Related Products & Services
 - ◆ Clothing
 - ◆ Fitness Products & Services
 - ◆ Practice Management Software
 - ◆ CRM/Knowledge Management Software
 - ◆ And More!



Martindale-Hubbell® Corporate Counsel is updated six times per year. Contact a DM2 Account Executive for up-to-the-minute counts.

Size of List: 73,659

Base Price: \$120/M

Selections (Additional Cost/M)

Geographic Analysis:	
State/Province/SCF	\$10/M
5-digit ZIP Code	\$10/M
Age	\$10/M
Area of Practice	\$20/M
Canadian Names	\$10/M
Gender	\$10/M
Martindale-Hubbell Subscriber	\$10/M
Number of Attorneys	\$10/M
Number of Locations	\$10/M
One Per Location	\$10/M
SIC Code	\$15/M
School Of Graduation	\$15/M
Telephone Numbers	\$30/M

Multi-Channel Pricing

Mailing/Telemarketing: \$190/M

State	ZIP Code	Individuals
ME	039-049	182
NH	030-038	164
VT	050-059	99
MA	010-027	2,799
RI	028-029	226
CT	060-069	1,830
New England		7.2% 5,300
NY	100-149	9,810
NJ	070-089	3,177
PA	150-196	2,909
Middle Atlantic		21.6% 15,896
OH	430-458	3,034
IN	460-479	1,020
IL	600-629	4,498
MI	480-499	1,929
WI	530-549	1,254
East North Central		15.9% 11,735
MN	550-567	1,768
IA	500-528	451
MO	630-658	1,422
ND	580-588	71
SD	570-577	78
NE	680-693	520
KS	660-679	614
West North Central		6.7% 4,924
DE	197-199	292
MD	206-219	1,365
DC	200-205	1,986
VA	220-246	2,021
WV	247-268	130
NC	270-289	1,152
SC	290-299	320
GA	300-319	1,610
FL	320-349	2,188
South Atlantic		15.0% 11,064
KY	400-427	501
TN	370-385	912
AL	350-369	470
MS	386-397	187
East South Central		2.8% 2,070
AR	716-729	328
LA	700-714	527
OK	730-749	505
TX	750-799	5,016
West South Central		8.7% 6,376
MT	590-599	81
ID	832-838	217
WY	820-831	37
CO	800-816	1,161
NM	870-884	113
AZ	850-865	572
UT	840-847	329
NV	889-898	174
Mountain		3.6% 2,684
AK	995-999	99
WA	980-994	1,237
OR	970-979	583
CA	900-961	7,748
HI	967-968	146
Pacific		13.3% 9,813
United States		94.8% 69,862
U.S. Territories		0.1% 45
Canada		3.3% 2,433
Mexico		0.0% 14
Other International		1.8% 1,305
APO/FPO		—
Unknown		—
Total		100.0% 73,659

SEE ALSO:

- Dispute Resolution Directory**
- Law & Legal Information Directory**
- Martindale-Hubbell® International**
- Martindale-Hubbell® Law Directory**
- Martindale-Hubbell® Sole Practitioners**
- Parker Directory of California Attorneys**

Minimum Order: 5,000 Names
 1 year unlimited usage available
 Prices subject to change without notice
 Call for any additional costs, conditions and terms.

Area of Practice*

Administrative Law	1,103	Fidelity & Surety	102	Railroads	30
Admiralty & Maritime Law	200	Finance	1,673	Real Estate	5,687
Advertising & Marketing	502	Franchises & Franchising	329	Real Property	378
Aged & Aging	146	Fraud & Deceit	26	Regulatory Law	1,452
Agency & Distributorships	94	General Practice	763	Religious Institutions	20
Agricultural Law	62	Government	1,257	Resorts & Leisure	67
Alcoholic Beverages	25	Government Contracts	591	RICO	16
Alternative Dispute Resolution	1,061	Guardianship & Conservatorship	89	Securities	4,185
Animal Law	10	Health Care	1,966	Social Security	126
Antitrust & Trade Regulation	1,125	Highways	4	Sports Law	165
Appellate Practice	297	Historic Preservation	2	Taxation	2,778
Art Law	21	Hospitals	236	Technology & Science	853
Asset Protection	8	Housing	208	Torts	639
Aviation & Aerospace	182	Immigration & Naturalization	311	Toxic Torts	153
Bankruptcy	1,226	Indians & Native Populations	75	Trade & Professional Association	56
Banks & Banking	2,011	Insurance	8,070	Trade Secrets	103
Biotechnology	102	Insurance Defense	3,481	Trademarks	843
Business Law	7,887	Intellectual Property	4,873	Transportation	201
Casinos & Gambling	59	International Law	1,376	Trusts & Estates	2,268
Chancery & Equity	8	International Trade	330	Unfair Competition	75
Children	327	Investments	779	Utilities	474
Civil Practice	315	Labor & Employment	5,973	White Collar Crime	37
Civil Rights	535	Law Enforcement	17	Wills	247
Class Actions	63	Leases & Leasing	561	Workers Compensation	546
Collections	217	Legal Ethics & Professional	80	Zoning, Planning & Land Use	370
Commercial Law	4,828	Libel, Slander & Defamation	38		
Commercial Real Estate	609	Litigation	1,342	Age	
Commodities	79	Media Law	159	20-30	1,285
Communications & Media	1,133	Medical Malpractice	334	31-40	17,281
Complex & Multi-District Litigation	52	Medicare & Medicaid	77	41-50	25,064
Computers & Software	943	Mergers, Acquisitions &		51-60	19,696
Constitutional Law	240	Divestitures	2,432	61-70	5,678
Construction Law	1,001	Military Law	36	Over 70	2,555
Consumer Law	561	Mortgages	216		
Contracts	3,858	Municipal Law	285	Number of Attorneys at Location	
Copyrights	854	Natural Resources	829	1	27,623
Corporate Law	16,957	Negligence	118	2-5	17,328
Criminal Law	787	Nonprofit & Charitable		6-10	8,001
Debtor & Creditor	339	Organizations	359	11-20	7,284
Disabilities	183	Occupational Safety & Health	153	21-50	7,664
Drugs & Narcotics	18	Partnerships	98	51-100	4,227
Education	290	Patents	1,402	101-250	1,523
Election, Campaign & Politics	109	Personal Injury	922		
Eminent Domain	59	Premises Liability	71	Gender	
Employee Benefits	1,782	Privacy Law	111	Female	19,370
Energy	548	Probate	582	Male	45,610
Entertainment & The Arts	803	Products Liability	815		
Environmental Law	2,518	Professional Liability	312		
Equipment Finance & Leasing	90	Property Law	90		
Family Law	1,051				

Source: Publisher's own data

* Multiple Response