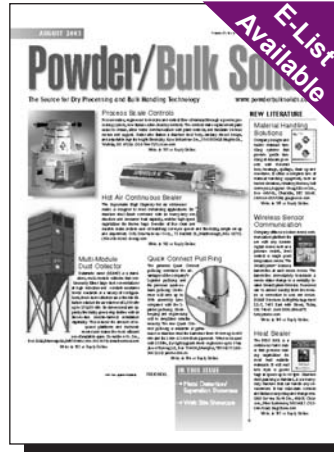


Powder/Bulk Solids

GEOGRAPHIC ANALYSIS

Direct your sales message to the key North American professionals in the dry processing industry with a controlled circulation list from *Powder/Bulk Solids*.

- ◆ Target qualified buyers and specifiers of your products and services with more contacts than any other source list.
- ◆ Target more key decision-makers who are responsible for production/plant operations, quality control, corporate management and R&D in regards to solving specific dry processing problems.
- ◆ Identify potential customers in more than 20 different manufacturing industries that handle, process, package and store dry particulates and bulk solids.
- ◆ Useful for promoting products including:
 - ◆ Material Handling/Transportation
 - ◆ Weighing/Feeding Equipment
 - ◆ Dust Collection/Control Equipment
 - ◆ Mixing/Blending Equipment
 - ◆ Mechanical Conveying Equipment
 - ◆ And More!



Powder/Bulk Solids is updated monthly. Contact a DM2 Account Executive for up-to-the-minute counts.

Size of List: 40,038

Base Price: \$130/M

Selections (Additional Cost/M)

Geographic Analysis:	
State/Province/SCF	\$10/M
5-digit ZIP Code	\$10/M
Acquisition Source	\$10/M
Business Type	\$15/M
Buying Authority	\$25/M
Employee Size	\$10/M
Recency	\$10/M
SIC Code	\$15/M
Telephone Numbers	\$60/M
Title	\$15/M

Multi-Channel Pricing

Mailing/E-Mail: \$490/M
Mailing/Telemarketing: \$215/M
Mailing/E-Mail/Telemarketing: \$590/M

**Size of E-List:
15,313**

**E-List Base Price:
\$430/M**

SEE ALSO:

Chemical Equipment
DecisionMaker® Manufacturing Marketplace Database
Food Engineering
Food Manufacturing
Industrial Maintenance & Plant Operation
Industrial Paint & Powder
Industrial Product Bulletin
Logistics Management
Material Handling Product News

Modern Materials Handling
National Floor Trends
Packaging Digest
Paint & Coating Industry
Plant Engineering
Pollution Engineering
Powder & Bulk Solids/Powdex Shows
Purchasing
Quality

State	ZIP Code	Individuals
ME	039-049	143
NH	030-038	170
VT	050-059	86
MA	010-027	947
RI	028-029	142
CT	060-069	548
New England		5.1% 2,036
NY	100-149	1,823
NJ	070-089	2,084
PA	150-196	2,520
Middle Atlantic		16.1% 6,427
OH	430-458	2,761
IN	460-479	1,048
IL	600-629	3,103
MI	480-499	1,479
WI	530-549	1,361
East North Central		24.4% 9,752
MN	550-567	908
IA	500-528	664
MO	630-658	1,143
ND	580-588	102
SD	570-577	113
NE	680-693	353
KS	660-679	489
West North Central		9.4% 3,772
DE	197-199	234
MD	206-219	550
DC	200-205	14
VA	220-246	656
WV	247-268	298
NC	270-289	1,225
SC	290-299	636
GA	300-319	1,065
FL	320-349	1,105
South Atlantic		14.4% 5,783
KY	400-427	575
TN	370-385	804
AL	350-369	456
MS	386-397	233
East South Central		5.2% 2,068
AR	716-729	409
LA	700-714	525
OK	730-749	371
TX	750-799	2,473
West South Central		9.4% 3,778
MT	590-599	103
ID	832-838	213
WY	820-831	68
CO	800-816	390
NM	870-884	105
AZ	850-865	263
UT	840-847	422
NV	889-898	128
Mountain		4.2% 1,692
AK	995-999	35
WA	980-994	544
OR	970-979	365
CA	900-961	3,699
HI	967-968	52
Pacific		11.7% 4,695
United States		99.9% 40,003
U.S. Territories		0.1% 35
Canada		—
Mexico		—
Other International		—
APO/FPO		—
Unknown		—
Total		100.0% 40,038

Minimum Order: 5,000 Names
1 year unlimited usage available
Prices subject to change without notice
Call for any additional costs, conditions and terms.

<u>Business Type</u>	<u>Title</u>	
Agricultural Chemicals	723	Administration 6,280
Bakery Products	1,231	Engineering 15,139
Beverages	1,345	Production/Plant
Dairy Products	1,201	Operations/Maintenance 12,081
Drugs	3,195	Purchasing 1,496
Electric Services	618	Research & Development/Quality
Fats & Oils	193	Control 4,867
Furniture & Fixtures	220	
Grain Mill Products	892	
Industrial Inorganic Chemicals	2,461	
Industrial Organic Chemicals	1,614	Less than 50 5,359
Lumber & Wood Products	222	50-99 1,787
Meat Products	1,228	100-499 4,328
Metal Mining	223	500-999 1,141
Mining & Construction	576	1,000 or More 1,068
Miscellaneous Chemical Products	1,748	
Miscellaneous Food & Kindred Products	2,479	
Non-Metallic Mining	158	Agglomeration/Product Forming 2,568
Ordnance & Accessories	217	Bags/Bagging Equipment 4,629
Paints & Allied Products	932	Drying Equipment 5,511
Paper & Allied Products	865	Dust Collection/Control Equipment 7,172
Petroleum & Coal Products	405	Instrumentation/Measurement & Analysis 5,193
Plastic Materials & Synthetics	2,981	Material Handling/Transportation 8,162
Powdered Metals	247	Mechanical Conveying Equipment 6,652
Preserved Fruits & Vegetables	963	Mixing/Blending Equipment 7,627
Primary Metal Industries	1,614	Packaging Equipment 5,389
R&D/Consultants/Engineering	3,044	Particle Characterization 2,568
Refuse/Sanitary Services	184	Particle Size Analysis 3,275
Rubber & Miscellaneous Plastic Products	2,366	Plant Automation/Instrumentation 4,514
Soap, Cleaners & Toilet Goods	985	Pneumatic Conveying Equipment 5,833
Stone, Clay & Glass Products	1,685	Screening/Classifying Equipment 5,375
Sugar & Confectionery Products	718	Size Reduction Equipment 5,394
Trucking/Warehousing/Storage	273	Size/Moisture Analysis Equipment 3,971
Water Transportation	122	Storage Equipment 5,603
		Valves/Gates/Airlocks 5,867
		Weighing/Feeding Equipment 7,729

Employee Size

Buying Authority*

Source: Publisher's own data

* Multiple Response