

Research Centers Directory

Reach the professionals of North America's leading non-profit research institutes with a list from Gale's *Research Centers Directory*. Use this comprehensive list to select from almost 36,000 professionals from more than 13,000 centers.

- ◆ Great for marketing to research centers in a variety of fields including:
 - ◆ Biological & Environmental Sciences
 - ◆ Medical & Health Sciences
 - ◆ Engineering Technology
 - ◆ Agricultural, Food & Veterinarian Sciences
 - ◆ Physical & Earth Sciences
 - ◆ And Much More!



Research Centers Directory is updated regularly. Contact a DM2 Account Executive for up-to-the-minute counts.

Size of List: 36,431

Base Price: \$85/M

Selections (Additional Cost/M)

Geographic Analysis:	
State/Province/SCF	\$10/M
5-digit ZIP Code	\$10/M
Business Type	\$15/M
Canadian Names	\$10/M
Dollar Volume of Research	\$10/M
Employee Size	\$10/M
Government Agency Affiliation	\$10/M
One Per Location	\$10/M
Sales Volume	\$10/M
SIC Code	\$15/M
Telephone Numbers	\$30/M

Multi-Channel Pricing

Mailing/Telemarketing: \$190/M

SEE ALSO:

- American Men & Women of Science
- DecisionMaker® Research/Laboratory Marketplace Database
- Drug Discovery & Development
- Laboratory Equipment
- Medical & Health Information Directory
- Research & Development
- Scientific Computing & Instrumentation
- Test & Measurement World

Minimum Order: 5,000 Names
 1 year unlimited usage available
 Prices subject to change without notice
 Call for any additional costs, conditions and terms.

State	ZIP Code	Individuals
ME	039-049	98
NH	030-038	101
VT	050-059	66
MA	010-027	987
RI	028-029	140
CT	060-069	202
New England		4.4% 1,594
NY	100-149	1,470
NJ	070-089	327
PA	150-196	920
Middle Atlantic		7.5% 2,717
OH	430-458	702
IN	460-479	403
IL	600-629	826
MI	480-499	573
WI	530-549	398
East North Central		8.0% 2,902
MN	550-567	315
IA	500-528	292
MO	630-658	315
ND	580-588	68
SD	570-577	53
NE	680-693	135
KS	660-679	179
West North Central		3.7% 1,357
DE	197-199	73
MD	206-219	1,979
DC	200-205	1,313
VA	220-246	1,107
WV	247-268	134
NC	270-289	520
SC	290-299	162
GA	300-319	415
FL	320-349	690
South Atlantic		17.5% 6,393
KY	400-427	173
TN	370-385	363
AL	350-369	262
MS	386-397	179
East South Central		2.7% 977
AR	716-729	144
LA	700-714	239
OK	730-749	217
TX	750-799	1,059
West South Central		4.6% 1,659
MT	590-599	129
ID	832-838	137
WY	820-831	47
CO	800-816	572
NM	870-884	227
AZ	850-865	347
UT	840-847	206
NV	889-898	81
Mountain		4.8% 1,746
AK	995-999	106
WA	980-994	423
OR	970-979	248
CA	900-961	2,080
HI	967-968	156
Pacific		8.3% 3,013
United States		61.4% 22,358
U.S. Territories		0.1% 40
Canada		4.0% 1,462
Mexico		0.2% 74
Other International		34.3% 12,497
APO/FPO		— —
Unknown		— —
Total		100.0% 36,431

Research Centers Directory

<u>Business Type</u>	<u>Dollar Volume of Research</u>		
Agricultural, Food & Vet Sciences	3,110	Under \$1 Million	4,847
Astronomy & Space Sciences	768	\$1 Million-\$9 Million	4,809
Behavioral & Social Sciences	2,046	\$10 Million-\$49 Million	1,585
Biological & Environmental Sciences	4,472	\$50 Million-\$249 Million	628
Business & Economics	1,859	\$250 Million-\$1 Billion	198
Computers & Mathematics	989	Over \$1 Billion	158
Education	984		
Engineering & Technology	4,734		
Government & Public Affairs	2,215		
Humanities & Religion	1,922	1-19	6,824
Labor & Industrial Relations	307	20-49	2,314
Law	497	50-99	1,183
Medical & Health Sciences	6,086	100-249	1,400
Multidisciplinary Programs	473	250-499	557
Physical & Earth Sciences	3,001	500-999	504
Regional & Area Studies	940	1,000 or More	1,292
Research, Coordination Offices, Research Parks	642		

Employee Size

Government Agency Affiliation

		<u>Sales Volume</u>	
		Less Than \$1 Million	5,752
		\$1 Million-\$9 Million	3,679
		\$10 Million-\$49 Million	1,412
Department of Agriculture	788	\$50 Million-\$249 Million	1,119
Department of Commerce	675	\$250 Million-\$1 Billion	625
Department of Defense	240	More Than \$1 Billion	217
Department of Education	218		
Department of Energy	671		
Department of Health & Human Services	1,970		
Department of Justice	44		
Department of Labor	36		
Department of Transportation	145		
Department of the Air Force	105		
Department of the Army	180		
Department of the Interior	429		
Department of the Navy	147		
Government of Canada	326		
Independent Agencies	1,533		