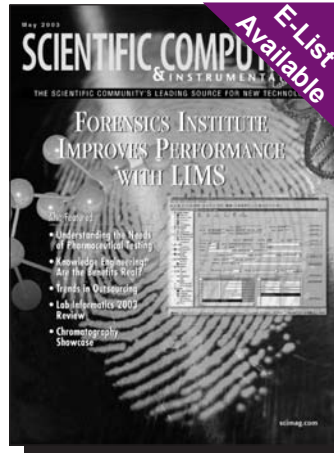


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ME	039-049	128
NH	030-038	213
VT	050-059	74
MA	010-027	2,113
RI	028-029	124
CT	060-069	1,064
New England		8.3% 3,716
NY	100-149	2,842
NJ	070-089	3,193
PA	150-196	2,577
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OH	430-458	1,923
IN	460-479	868
IL	600-629	2,443
MI	480-499	1,351
WI	530-549	883
East North Central		16.6% 7,468
MN	550-567	812
IA	500-528	417
MO	630-658	987
ND	580-588	91
SD	570-577	86
NE	680-693	289
KS	660-679	335
West North Central		6.7% 3,017
DE	197-199	334
MD	206-219	1,485
DC	200-205	218
VA	220-246	864
WV	247-268	193
NC	270-289	1,202
SC	290-299	386
GA	300-319	732
FL	320-349	1,301
South Atlantic		14.9% 6,715
KY	400-427	287
TN	370-385	678
AL	350-369	441
MS	386-397	192
East South Central		3.5% 1,598
AR	716-729	188
LA	700-714	380
OK	730-749	327
TX	750-799	2,245
West South Central		7.0% 3,140
MT	590-599	116
ID	832-838	215
WY	820-831	72
CO	800-816	785
NM	870-884	327
AZ	850-865	495
UT	840-847	400
NV	889-898	132
Mountain		5.6% 2,542
AK	995-999	23
WA	980-994	742
OR	970-979	366
CA	900-961	6,513
HI	967-968	67
Pacific		17.1% 7,711
United States		98.9% 44,519
U.S. Territories		0.2% 70
Canada		1.0% 433
Mexico		—
Other International		—
APO/FPO		0.0% 3
Unknown		—
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Scientific Computing & Instrumentation

Organization Type	Buying Authority	Operating Systems
Chemical/Petroleum	3,416	AI/Neural Net Software 969
Electrical/Electronics Manufacturing	3,584	Analzers 3,616
Environmental	1,150	Bioinformatics Software 1,533
Food/Beverage	1,551	CFD Software 764
Government Research Center, Agency, Military	3,412	Chemical Information Management Software 1,625
Independent Lab (R&D,Testing,QA/QC)	2,441	Chemistry Software 2,961
Pharmaceutical/Biotech	14,200	Chromatographs 2,213
Research Center, Institute	1,810	Chromatography Systems, Gas 2,394
Technical Consulting/VAR	2,113	Chromatography Systems, HPLC 2,510
University	4,243	Chromatography Systems, Ion 1,140
Other Manufacturing	5,031	Chromatography Systems, Liquid 1,701
Other	2,072	Data Acquisition Hardware 6,472
		Data Acquisition Software 7,177
		Data Analysis Software 6,153
		Data Loggers 3,673
		Desktop PCs 8,179
		Electrophoresis 1,480
		Graphics Software 6,584
		Imaging Software 5,072
		Imaging Systems 3,657
		Instrument Calibration/Maintenance Software 2,982
		Instrument Control Software 3,667
		LIMS 2,644
		Mass Storage Devices 3,529
		Math Software 4,536
		Microscopes 4,756
		Molecular Modeling Software 1,571
		Notebooks 6,447
		Power Protection/Backup 5,133
		Printers/Plotters 8,020
		Process Control Software 2,389
		Programming Software 4,003
		QA/QC Software 2,632
		Robotics/Automation 3,186
		Servers 3,549
		Simulation Software 2,950
		Spectroscopy Software 2,611
		Spectroscopy Systems 3,153
		Statistical Software 4,883
		Visualization Software 2,924
		Workstations 6,280

Job Function	Buying Authority	Operating Systems
Applied Research	10,576	Java 321
Basic Research	7,368	Linux 4,393
Development	11,028	Macintosh 4,371
QA/QC	5,634	Open VMS 967
Support for the Above	5,449	OS/2 1,253
		Other Operating System 534
		Other Windows 10,063
		UNIX 6,758
		Windows NT 15,724
		Windows XP 8,186

Title	Buying Authority	Operating Systems
Corporate Management	8,127	Simulation Software 2,950
Department Head/Manager	152	Spectroscopy Software 2,611
IT/IS Director	786	Spectroscopy Systems 3,153
Lab Management	12,557	Statistical Software 4,883
Professional/Technical Consultant	1,905	Visualization Software 2,924
Project Manager, Group/Team Leader, Supervisor	3,724	Workstations 6,280
Scientist/Investigator	14,290	
Technical Computing Director/Manager/Specialist	1,104	

Internet Usage	Buying Authority	Operating Systems
My Company Buys Via the Internet	5,460	
My Company Sells Via the Internet	2,090	
I Buy Via the Internet on Behalf of My Company	4,387	